



## REALTOR® Association of Acadiana

Weekly REALTOR®  
May 4, 2009

### SAFETY FIRST

### Safety Tips

*You might not think of your job as being dangerous,  
but it can be if you're not careful!*

Carry pepper spray. Have a pepper spray dispenser easily accessible on your key chain at all times. Pepper spray is a chemical that causes temporary pain and even blindness when sprayed on an attacker. It also can be used against aggressive animals.

#### In This Issue

SAFETY FIRST

CE COURSE ADDED

Outlook Training

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CRS 206 offered in Baton Rouge

Caravan Schedule

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IMPORTANT REALTOR® REMINDER

RCA Continuing Education

New from NAR

CSS Important Notice

2009 Continuing Education

#### Upcoming Meetings

**REALTOR® Commercial  
Alliance Board Meeting**  
Tuesday, May 5th  
2:00pm

**MLS Committee Meeting**  
Tuesday, May 19th  
9:00am

**Board of Directors Meeting**  
Thursday, May 21st  
9:00am

#### Continuing Education

#### Request for Proposal - RAA Charities

### Request for Proposal (RFP)

The REALTOR® Association of Acadiana has a donation policy in place which renews every three years. This is the renewal year and the Donation Task Force will recommend to the RAA Board of Directors up to three charities. The selected charities or non-profits will receive funds derived from the Gumbo Cook-off for the next three years. The average amount per year is around \$3,000 per charity if three charities are selected. The annual donation would take place around November of each year.

The Donation Task Force will only focus on real estate related issues or organizations. They may consider giving to an umbrella agency that has the ability to combine funds for a much larger over-all donation such as the Community Foundation of Acadiana (which has been a recipient of RAA funds).

**If you know of an organization that meets the above criteria and would like it to be considered, please submit the following information to RAA by **May 15**:**

1. A letter stating how the funds you receive from RAA would specifically be used over the next three years.
2. Tell RAA how your organization ties into real estate related issues.
3. What are your fundraisers - both in-house and those coordinated by others?
4. Submit a current financial statement.
5. Name of charity, association executive's name, address, email and contact phone numbers.
6. List of current board members.

**Course Added**

Thursday, May 21st  
Advanced Computer/MLS  
2 CE hrs. 9:00 - 11:00  
RAA Office  
Instructor: Janice Hebert

June 16th "Business Ethics  
and Legal Liabilities"  
4 C.E. hrs. 9:00 - 1:00  
RAA Office  
Instructor: Joey Babineaux

To Register:  
[Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

**Outlook Training Offered**

**Outlook Training**  
Thursday, May 14th  
10:00 a.m.  
To Register email  
[MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com)

**Centralized Showing Service  
(CSS) Training**

**Centralized Showing Service**  
30-minute CSS training sessions  
will be offered every week  
immediately following the Basic  
MLS class. For more information  
or to register, email  
[marys@realtoracadiana.com](mailto:marys@realtoracadiana.com)

**CRS 206 Technology  
Offered in Baton Rouge**

**CRS 206  
Technology**  
[Click Here  
for course  
flyer](#)

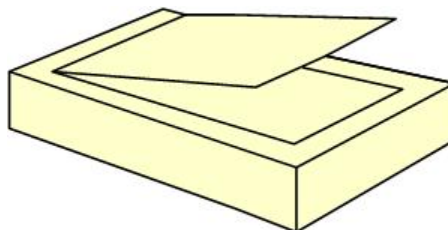


**Instructor: Robert  
Morris**  
**May 7-8, 2009**  
**8:30 am - 5:00 pm**  
**Louisiana REALTORS®**

7. Is your board willing to promote RAA fundraising events from which they receive benefits?

Please submit the answers to each of the seven questions to: REALTOR® Association of Acadiana, Donation Task Force, 1819 W. Pinhook, Ste. 115, Lafayette, LA 70508.

**REALTOR® REMINDER - SCAN YOUR DOCUMENTS! DO NOT FAX!**



**ATTENTION  
REALTORS®**

**PLEASE SCAN  
YOUR MLS  
DOCUMENTS!!!**

**DO NOT FAX!!!**  
**Scanning Instructions:**  
**[Click here for MLS Maintenance Guide](#)**  
**Pages 22-25**

**RCA Signature Series**



2009 Signature Series Speaker: JIM HOCHMAN

**"Keeping Your Commercial Client Out of Legal  
Trouble"**

**Tuesday, May 19, 2009**  
**8:30am - 12:30pm**  
RAA Office  
4 CE Credits

**\*\*\*Seating is Limited - [Register](#) Today!**

**Cost:**  
**\$35 - RCA members      \$50 - Non-members**

To register, email [marys@realtoracadiana.com](mailto:marys@realtoracadiana.com).

RCA Networking Breakfast

**4639 Bennington Ave  
Baton Rouge, LA 70808**

Early Bird \$295 - register  
21 days prior to the course  
(CRS designees get 50% off  
the current registration  
fee.)

\*Breakfast and Lunch will  
be provided.

For more information,  
contact:

Louisiana REALTORS®  
[info@larealtors.org](mailto:info@larealtors.org)

1-800-266-8538

PO Box 14780 Baton Rouge,  
LA 70898

Suggested Caravan  
Schedule

Check front page of MLS for  
weekly caravan schedule.  
[www.lbrmls.com](http://www.lbrmls.com)

Join Us for our  
**Previews Networking Breakfast**  
May 12th  
8:30am - 10:30am  
LEDA Office

211 E. Devalcourt St. Lafayette, LA  
To reserve your spot, [click here](#).

**Would you like an opportunity to preview your listings to  
other commercial agents?**

RCA members will have the opportunity to preview up to 5  
of his/her commercial listings to those in attendance. If  
you are an RCA member who would like to preview your  
listings, please contact Mary Sliman at  
[marys@realtoracadiana.com](mailto:marys@realtoracadiana.com).

Interested in becoming an RCA member, [click here](#).

NEW from National Association of REALTORS®

### Podcast: Legal Resources For Members

NAR General Counsel Laurie Janik in a [podcast](#) identifies  
the legal resources available to REALTORS® for free or at  
cost on REALTOR.org.

### NAR Flyer on Short Sales Concerns:

NAR has developed a flyer to communicate its initiatives  
on short sales. The document will be updated as additional  
steps are taken. For more info contact Jeff Lischer,  
[jlischer@realtors.org](mailto:jlischer@realtors.org) 202/383-1117.

CENTRALIZED SHOWING SERVICE (CSS)

### HELP IMPROVE CSS!!!

WHEN FILING A REPORT ALWAYS INCLUDE:

\* PHONE NUMBER USED \* TIME OF CALL  
\* DATE \* LISTING

Report problems to [MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com)  
and she will contact CSS. Feedback is extremely important as is proper showing instructions  
from the listing agent.

2009 Continuing Education -

**\*\*\*LREC will no longer offer continuing education.**

**\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**

**RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a  
\$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class.  
Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30  
days after notification, MLS privileges will be suspended until the fee is paid.**

**\*\*\*Real Estate license numbers are required.**

**(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED  
FOR CERTIFICATES.)**

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

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May 14th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

May 21st Advanced Computer for MLS 2 CE hrs.  
9:00 - 11:00 RAA Office

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June 1-5 (Post Licensing Tentative)

June 9th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

June 16th "Business Ethics and Legal Liabilities" 4 C.E. hrs.  
9:00 - 1:00 RAA Office Instructor: Joey Babineaux

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July 14th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

July 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

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August 18th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

August 27th Commercial 2009 Mandatory  
9:00 - 1:00 Lite Center  
Louisiana Realtors Instructor: Randy Roussel  
**To Register call 1-800-266-8538**

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September 22th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

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October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

October 22nd "Business Ethics & Legal Liabilities" 4 CE hrs.  
9:00 - 1:00 RAA Office

October 27th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

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November Post Licensing

November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

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December 1st "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
8:00 - 12:00 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

DESIGNATION Classes offered at RAA Office --Presented by Louisiana REALTORS  
For more information and To Register:1-800-266-8538 or online [www.Realtors.org](http://www.Realtors.org)  
**\*\*\*50% Tuition reimbursement for all NAR approved designation courses.**

**June 10 & 11th ABR Instructor: Lynn Madison**

June 12th REBAC (ABR Elective) Instructor: Lynn Madison

August 6 & 7th CRS 210 Contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

Quick Links

[RAA Website](#)

[MLS](#)

[CSS](#)

[Forward email](#)

✉ **SafeUnsubscribe®**

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