



## Weekly REALTOR®

May 31, 2010

1819 W. Pinhook Ste. 115  
(337) 233-0086



### *2011 Statewide Purchase Agreement Changes*

The Standardized Forms Workgroup will meet in August to look at the current state wide purchase agreement and review any potential changes or suggestion brought from the Local Association/Boards and their members. Please submit any comments or suggestions that you would like the committee to consider. The group will also review and consider any changes to the Property Condition Disclosure form at the August meeting. You may send in comments and suggestions for the 2011 Property Condition Disclosure form as well.

In an effort to centralize suggestions or comments we ask that they be sent by e-mail to [cindy@larealtors.org](mailto:cindy@larealtors.org) no later than August 1st.

Once the workgroup has reviewed all suggestions they will be forwarded to the Louisiana Real Estate Commission for the 2011 version of the Statewide Purchase Agreement.

All suggestions or comments must be submitted by the August 1<sup>st</sup> deadline.

**BEFORE YOU OPEN THAT DOOR!**



**The Board of Directors has approved the following rules regarding UNAUTHORIZED SHOWINGS to the MLS:**

**Did you make an appointment with CSS???**

**New  
REALTOR® Member  
Orientation**

**Tuesday,  
June 15th  
8:30 - 4:30**

**Upcoming Meetings**

**Public  
Relations  
Tuesday,  
June 8th  
10 a.m.**

**Events**

The Board of Directors has approved the following rules regarding UNAUTHORIZED SHOWINGS to the MLS:

1. Section 2. SHOWINGS AND NEGOTIATIONS: No one shall enter a listed property (includes all active, contingent and pending listings) without authorization. All appointments with the seller of listed property must be authorized through CSS (Centralized Showing Service) or the listing agent/broker, or as otherwise indicated in the Realtor Remarks of the MLS.
2. An unauthorized entry or showing of a listed property will be subject to a \$1000 fine for each offense (includes all active, contingent and pending listings) and subsequent offenses may be subject to disciplinary action by the Board of Directors.

**House Logic** A NEW consumer website brought to you by the National Association of REALTORS®

HouseLogic is a homeowner's single source of information to protect, maintain, and enhance the value of their home.

**What's in it for you the REALTOR®?**

**Keep in Touch with Your Clients and Customers**

HouseLogic offers a FREE source of ready-to-use content for your websites, blogs, and newsletters. Easily integrate the content with your communication efforts and continue the conversation with your clients long after the sale.

**Build your reputation as a housing expert**

Use the insights and data on HouseLogic to position yourself with homeowners as a go-to resource to help them make smart decisions about what may be their largest investment, their home.

**Drive your business forward**

Maintain and grow your consumer relationships with information that's valuable and relevant to the current or prospective homeowners, no matter their experience level or life stage.

Visit [www.houselogic.com/members](http://www.houselogic.com/members)

[Click here for House Logic.](#)

**Know Your Numbers and Win Sales with Grant Simon**

**Thursday, June 24, 2010**

This course will leave students with a deeper understanding of how current market statistics affect their business and how the Federal Reserve and Federal Housing Finance Agency are actively involved. This course also teaches ways to explain to customers the difference between a Primary and Secondary market and gain a better understanding of interest rates and the economy.

**Fee Schedule:**

\$120 - Member Early Bird

\$190 - Member, Onsite

\$215 - Non-member

**Course Credit:**

1 day, counts as 1 GRI credit, 8 hours of CE

To Register, visit [www.larealtors.org](http://www.larealtors.org)

For more information contact: Amy Phuphanich 1-800-266-8538

**Quadrennial Code of Ethics!!!**

**Committee  
Tuesday,  
July 13th  
2 p.m.**

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**SAVE THE  
DATES!!!**

**September 1st  
Affiliate Appreciation**

**October 14th  
Gumbo Cook-Off**

**November 18th  
Installations &  
Awards Gala**



Check out the 2010 RCA Calendar for all of the Networking and Educational events for RCA members. (See below) Interested in joining? Contact Mary Sliman at 233-0086 or for a membership application.

**RCA Board  
Meeting  
Thursday,  
June 10th  
10 a.m.**

**Click Here  
for RCA May  
Newsletter**

**Click here  
for 2010 RCA  
Calendar**

We are now mid-way through this quadrennial for N.A.R.s mandatory Code of Ethics. Code of Ethics is offered every other month in conjunction with the new member orientation. If you wish to register please email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

The schedule for Code of Ethics is as follows:

- June 15th 8:30 - 12:30**
- August 10th 8:30 - 12:30**
- October 12th 8:30 - 12:30**
- December 7th 8:30 - 12:30**

2010 Continuing Education



2010 Continuing Education

**IMPORTANT NOTICE: \*\*\*If you have not received a confirmation you may not be registered. If you emailed a request for a class and did not receive a confirmation please contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)**

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LREC "Boundary Lines" Quarterly Newsletter  
For current and past issues of "Boundary lines" [click here](#)

**Quick Links**  
**RAA Website**  
**MLS CSS Supra**  
For current and past issues of newsletter [click here.](#)

Check front page of MLS for weekly caravan schedule.  
[www.lbrmls.com](http://www.lbrmls.com)

\*\*\*\*To Register for the following classes email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) --unless otherwise noted.

**Class ADDED**

**Monday, June 7th 2 CE hrs.**  
MLS Maintenance  
10:00 - 12:00  
Instructor: Janice  
RAA Office

**Tuesday, June 8th 4 CE hrs.**  
2010 Mandatory License Law  
1:00 - 5:00  
Instructor: Judy Garber  
RAA Office

**Tuesday, June 15th 4 CE hrs Class FULL**  
Code of Ethics  
8:30 - 12:30  
Instructor: Eloise Gauthier  
RAA Office

**Thursday, July 15th 4 CE hrs**  
2010 Mandatory License Law  
8:30 - 12:30  
Instructor Jane Ortego

**Tuesday, August 3rd 4 CE hrs**  
2010 Mandatory License Law

1:00 - 5:00  
Instructor: Eloise Gauthier

**Tuesday, August 10th 4 CE hrs**

Code of Ethics  
8:30 - 12:30  
Instructor: Judy Garber

**Thursday, September 9th 4 CE hrs**

2010 Mandatory License Law  
8:30 -12:30  
Instructor:Judy Garber

**Tuesday, October 5th, 4 CE hrs**

2010 Mandatory License Law  
1:00 - 5:00  
Instructor: Jane Ortego

**Tuesday, October 12th, 4 CE hrs**

Code of Ethics  
8:30 - 12:30  
Instructor: Eloise Gauthier

**Tuesday, November 9th 4 CE hrs**

2010 Mandatory License Law  
8:30 - 12:30  
Instructor: Eloise Gauthier

**Thursday, November 18th 2 CE hrs**

Warranty 101  
11:00 - 1:00  
RAA Office  
Instructor: Claire Esteve  
Lunch provided by American Home Shield

**Thursday, December 2nd 4 CE hrs**

2010 Mandatory License Law  
8:30 -12:30  
Instructor: Judy Garber

**Tuesday, December 7th 4 CE hrs**

Code of Ethics  
8:30 - 12:30  
Instructor: Judy Garber

[Forward email](#)

✉ [SafeUnsubscribe®](#)

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