

# REALTOR® Association of Acadiana Weekly REALTOR® May 11, 2009

1819 W. Pinhook Ste 115

337-233-0086

## SAFETY FIRST

### Safety Tips

*You might not think of your job as being dangerous,  
but it can be if you're not careful!*

**Keep an eye on the exit.** During home showings, never walk into a room first. Instead, allow potential buyers to explore areas of the home on their own, with you following behind to answer their questions. Avoid escorting prospects into basements or other secluded areas, where you can become trapped. Always position yourself between the customer and the exit.

May 14th Class Please Print Handout

**Thursday, May 14th 1:00 - 5:00**  
**"Residential Agreement to Buy or Sell" LREC Mandatory, 4 CE hrs.**  
**Instructor: Eloise Gauthier**

**PLEASE PRINT HANDOUT!!!** In an effort to conserve time & paper, please print your handout **PRIOR** to attending the class. [Click here for handout.](#)

**\*\*\*You will need your real estate license number the day of the class.**  
If you wish to attend and have not registered please email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

### In This Issue

### Continuing Education Course Added

SAFETY FIRST

May 14th Course Please print Handout

ActiveKey Important Notice

Upcoming Meetings

Outlook Training

Foreclosure Course offered by the Real Estate School

New from NAR

CSS Important Notice

Caravan Schedule

CE COURSES ADDED

RCA Continuing Education

eKey Announcements

Keller Williams offers CE courses

IMPORTANT REALTOR® REMINDER

Request for Proposal

### SIGN UP TODAY!

**Thursday, May 21st**  
**Advanced Computer/MLS**  
**2 CE hrs. 9:00 - 11:00 RAA Office**  
**Instructor: Janice Hebert**

To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

### RCA Signature Series

**2009 Signature Series Speaker:**  
**JIM HOCHMAN**



**" Keeping Your Commercial Client Out of Legal Trouble"**

**Tuesday, May 19, 2009**

2009 Continuing Education

ActiveKey Important Notice

**ActiveKEYs Please note that temperature extremes can affect battery performance. As set forth in the ActiveKEY Quick Start Guide, during hot times of the year agents should not leave ActiveKEYs in parked cars.**

Upcoming Meetings

**MLS Committee Meeting**  
Tuesday, May 19th  
9:00am

**Board of Directors Meeting**  
Thursday, May 21st  
9:00am

Outlook Training Offered

**Outlook Training**  
**Thursday, May 14th**  
**10:00 a.m.**  
**To Register email**  
[MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com)

Foreclosures, Short Sales CE Credit offered by the Real Estate School

**4 C.E Hrs offered by the Real Estate School, LLC**  
(Affiliate Member)

Foreclosures, Short Sales, REOs & Auctions:

"When the Going Gets Tough!"  
Instructor: Mark Norsworthy  
Thursday, May 21st 1:00 pm - 5:00 pm

Registration/Tuition . \$25  
RAA Education Room  
**TO REGISTER: Call (337)532-2485**  
or  
[Mark@LiveRealEstateSchool.com](mailto:Mark@LiveRealEstateSchool.com)

NEW from National

**8:30am - 12:30pm**  
**RAA Office 4 CE Credits**  
**\*\*\*Seating is Limited - Register Today!**

**Cost:**

**\$35 - RCA members \$50 - Non-members**

To register, email [marys@realtoracadiana.com](mailto:marys@realtoracadiana.com)

eKey Announcements

### eKEY Announcements

#### 1. eKEY Fob Offer:

For a limited time, when a GE Security customer purchases a new BlackBerry smart phone from Verizon, they will receive a free eKEY Fob.

RIM (makers of BlackBerry) and Verizon have put together an offer that gives your members a free "eKEY for BlackBerry Starter Kit" when they purchase a new BlackBerry from Verizon. This kit includes the fob, fob instructions, and a Quick Start Guide. The official offer website is located at

<http://na.blackberry.com/eng/campaign/ekey>

IT MUST BE A VERIZON BLACKBERRY. BLACKBERRY DEVICES PURCHASED FROM OTHER CARRIERS DO NOT QUALIFY.

The free fob offer will apply to any new Verizon BlackBerry devices purchased from April 20th to May 31st 2009. BlackBerry devices purchased outside of these dates WILL NOT qualify.

Want to know more? Go to [www.supraekey.com](http://www.supraekey.com) and click on the Blackberry offer information and web site link.

#### 2. eKEY Windows Mobile Software Update:

Supra/GE Security has released a new version of eKEY for Windows Mobile software. Users are encouraged to download the new software to take advantage of important updates and enhancements. From your phone's browser, go to [www.ekeymobile.com](http://www.ekeymobile.com) and follow the prompts to get the newest version.

Keller Williams offers Continuing Education

**Keller Williams offers Continuing Education - Open to all members**

Please RSVP  
[kalliew@kw.com](mailto:kalliew@kw.com) or call 735-9300

**\*\*\*All classes at Keller Williams Realty Acadiana**  
**900 S. College Rd**

**Fastest Source Business Opportunity (FSBO)**

2 C.E. hrs.  
Learn how to increase your listing inventory  
Tuesday, May 12 9-11

**Anti-Trust 2 C.E. hrs**

Association of REALTORS®

### Podcast: Legal Resources For Members

NAR General Counsel Laurie Janik in a [podcast](#) identifies the legal resources available to REALTORS® for free or at cost on REALTOR.org.

### NAR Flyer on Short Sales Concerns:

NAR has developed a flyer to communicate its initiatives on short sales. The document will be updated as additional steps are taken. For more info contact Jeff Lischer, [jlischer@realtors.org](mailto:jlischer@realtors.org) 202/383-1117.

### CENTRALIZED SHOWING SERVICE (CSS)

#### HELP IMPROVE CSS!!!

WHEN FILING A REPORT ALWAYS INCLUDE:

\* PHONE NUMBER USED \* TIME OF CALL \* DATE \* LISTING

Report problems to [MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com) and she will contact CSS. Feedback is extremely important as is proper showing instructions from the listing agent.

Suggested Caravan Schedule

Check front page of MLS for weekly caravan schedule.

[www.lbrmls.com](http://www.lbrmls.com)

What is it and what's the big deal?  
Thursday, May 21 1-3

REALTOR® REMINDER - SCAN YOUR DOCUMENTS! DO NOT FAX!

ATTENTION REALTORS®

**PLEASE SCAN YOUR MLS DOCUMENTS!!!**

**DO NOT FAX!!!**

Scanning Instructions:

[Click here for MLS Maintenance Guide](#)

Pages 22-25

Request for Proposal - RAA Charities

### Request for Proposal (RFP)

The REALTOR® Association of Acadiana has a donation policy in place which renews every three years. This is the renewal year and the Donation Task Force will recommend to the RAA Board of Directors up to three charities. The selected charities or non-profits will receive funds derived from the Gumbo Cook-off for the next three years. The average amount per year is around \$3,000 per charity if three charities are selected. The annual donation would take place around November of each year.

The Donation Task Force will only focus on real estate related issues or organizations. They may consider giving to an umbrella agency that has the ability to combine funds for a much larger over-all donation such as the Community Foundation of Acadiana (which has been a recipient of RAA funds).

**If you know of an organization that meets the above criteria and would like it to be considered, please submit the following information to RAA by May 15:**

1. A letter stating how the funds you receive from RAA would specifically be used over the next three years.
2. Tell RAA how your organization ties into real estate related issues.
3. What are your fundraisers - both in-house and those coordinated by others?
4. Submit a current financial statement.
5. Name of charity, association executive's name, address, email and contact phone numbers.
6. List of current board members.
7. Is your board willing to promote RAA fundraising events from which they receive benefits?

*Please submit the answers to each of the seven questions to: REALTOR® Association of Acadiana, Donation Task Force, 1819 W. Pinhook, Ste. 115, Lafayette, LA 70508.*

2009 Continuing Education -

**\*\*\*LREC will no longer offer continuing education.**  
**\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**  
**RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.**  
**\*\*\*Real Estate license numbers are required.**  
**(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)**

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

\*\*\*\*\*

May 14th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

May 21st Advanced Computer for MLS 2 CE hrs.  
9:00 - 11:00 RAA Office

\*\*\*\*\*

June 1-5 (Post Licensing Tentative) Cost \$150

June 9th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

June 16th "Business Ethics and Legal Liabilities" 4 C.E. hrs.  
9:00 - 1:00 RAA Office Instructor: Joey Babineaux

\*\*\*\*\*

July 14th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

July 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

\*\*\*\*\*

August 18th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

August 27th Commercial 2009 Mandatory  
9:00 - 1:00 Lite Center  
Louisiana Realtors Instructor: Randy Roussell  
**To Register call 1-800-266-8538**

\*\*\*\*\*

September 22th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

\*\*\*\*\*

October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

October 22nd "Business Ethics & Legal Liabiities" 4 CE hrs.  
9:00 - 1:00 RAA Office

October 27th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

\*\*\*\*\*

November Post Licensing

November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

\*\*\*\*\*

December 1st "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
8:00 - 12:00 RAA Office  
December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

DESIGNATION Classes offered at RAA Office --Presented by Louisiana REALTORS  
For more information and To Register:1-800-266-8538 or online [www.Realtors.org](http://www.Realtors.org)  
\*\*\*50% Tuition reimbursement for all NAR approved designation courses.

June 10 & 11th ABR Instructor: Lynn Madison  
June 12th REBAC (ABR Elective) Instructor: Lynn Madison

August 6 & 7th CRS 210 Contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

Quick Links

[RAA Website](#)   [MLS](#)   [CSS](#)

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to [kathy@realtoracadiana.com](mailto:kathy@realtoracadiana.com) by [kathy@realtoracadiana.com](mailto:kathy@realtoracadiana.com).  
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



REALTOR® Association of Acadiana | 1819 W. Pinhook Ste. 115 | Lafayette | LA | 70508