



Weekly REALTOR®

June 7, 2010

1819 W. Pinhook Ste. 115
(337) 233-0086



2011 Statewide Purchase Agreement Changes

The Standardized Forms Workgroup will meet in August to look at the current state wide purchase agreement and review any potential changes or suggestion brought from the Local Association/Boards and their members. Please submit any comments or suggestions that you would like the committee to consider. The group will also review and consider any changes to the Property Condition Disclosure form at the August meeting. You may send in comments and suggestions for the 2011 Property Condition Disclosure form as well.

In an effort to centralize suggestions or comments we ask that they be sent by e-mail to cindy@larealtors.org no later than August 1st.

Once the workgroup has reviewed all suggestions they will be forwarded to the Louisiana Real Estate Commission for the 2011 version of the Statewide Purchase Agreement.

All suggestions or comments must be submitted by the August 1st deadline.

BEFORE YOU OPEN THAT DOOR!



The Board of Directors has approved the following rules regarding UNAUTHORIZED SHOWINGS to the MLS:

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1. Section 2. SHOWINGS AND NEGOTIATIONS: No one

**New
REALTOR® Member
Orientation**

**Tuesday,
June 15th
8:30 - 4:30
Upcoming Meetings**

**Public
Relations
Tuesday,
June 8th
10 a.m.**

Events

shall enter a listed property (includes all active, contingent and pending listings) without authorization. All appointments with the seller of listed property must be authorized through CSS (Centralized Showing Service) or the listing agent/broker, or as otherwise indicated in the Realtor Remarks of the MLS.

2. An unauthorized entry or showing of a listed property will be subject to a **\$1000 fine for each offense** (includes all active, contingent and pending listings) and subsequent offenses may be subject to disciplinary action by the Board of Directors.

3. **As per the Board of Directors all fines collected will be donated to charity. RAA does not keep any monies collected from fines.**

House Logic A NEW consumer website brought to you by the National Association of REALTORS®

HouseLogic is a homeowner's single source of information to protect, maintain, and enhance the value of their home.

What's in it for you the REALTOR®?

Keep in Touch with Your Clients and Customers

HouseLogic offers a FREE source of ready-to-use content for your websites, blogs, and newsletters. Easily integrate the content with your communication efforts and continue the conversation with your clients long after the sale.

Build your reputation as a housing expert

Use the insights and data on HouseLogic to position yourself with homeowners as a go-to resource to help them make smart decisions about what may be their largest investment, their home.

Drive your business forward

Maintain and grow your consumer relationships with information that's valuable and relevant to the current or prospective homeowners, no matter their experience level or life stage.

Visit www.houselogic.com/members

[Click here for House Logic.](#)

Know Your Numbers and Win Sales with Grant Simon

Thursday, June 24, 2010

This course will leave students with a deeper understanding of how current market statistics affect their business and how the Federal Reserve and Federal Housing Finance Agency are actively involved. This course also teaches ways to explain to customers the difference between a Primary and Secondary market and gain a better understanding of interest rates and the economy.

Fee Schedule:

\$120 - Member Early Bird

\$190 - Member, Onsite

\$215 - Non-member

Course Credit:

1 day, counts as 1 GRI credit, 8 hours of CE

**Committee
Tuesday,
July 13th
2 p.m.**

**SAVE THE
DATES!!!**

September 1st
Affiliate Appreciation

October 14th
Gumbo Cook-Off

November 18th
Installations &
Awards Gala



Check out the 2010 RCA Calendar for all of the Networking and Educational events for RCA members. (See below) Interested in joining? Contact Mary Sliman at 233-0086 or for a membership application.

**RCA Board
Meeting
Thursday,
June 10th
10 a.m.**

**Click Here
for RCA May
Newsletter**

**Click here
for 2010 RCA
Calendar**

To Register, visit www.larealtors.org
For more information contact: Amy Phuphanich 1-800-266-8538

LREC "Boundary Lines" Quarterly Newsletter
For current and past issues of "Boundary lines" [click here](#)

Quadrennial Code of Ethics!!!

We are now mid-way through this quadrennial for N.A.R.s mandatory Code of Ethics. Code of Ethics is offered every other month in conjunction with the new member orientation. If you wish to register please email Kathy@RealtorAcadiana.com

Quick Links
RAA Website
MLS CSS Supra
For current and past issues of newsletter [click here.](#)

The schedule for Code of Ethics is as follows:

- June 15th 8:30 - 12:30**
- August 10th 8:30 - 12:30**
- October 12th 8:30 - 12:30**
- December 7th 8:30 - 12:30**

Check front page of MLS for weekly caravan schedule.
www.lbrmls.com

2010 Continuing Education

2010 Continuing Education



IMPORTANT NOTICE: *If you have not received a confirmation you may not be registered. If you emailed a request for a class and did not receive a confirmation please contact Kathy@RealtorAcadiana.com**

******To Register for the following classes email Kathy@RealtorAcadiana.com --unless otherwise noted.**

Tuesday, June 8th 4 CE hrs.
2010 Mandatory License Law
1:00 - 5:00
Instructor: Judy Garber
RAA Office

Tuesday, June 15th 4 CE hrs **Class FULL**
Code of Ethics
8:30 - 12:30
Instructor: Eloise Gauthier
RAA Office

Thursday, July 15th 4 CE hrs
2010 Mandatory License Law
8:30 - 12:30
Instructor Jane Ortego

Tuesday, August 3rd 4 CE hrs

2010 Mandatory License Law
1:00 - 5:00
Instructor: Eloise Gauthier

Tuesday, August 10th 4 CE hrs

Code of Ethics
8:30 - 12:30
Instructor: Judy Garber

Earn 8 CE Hours in One Day! September 9th

Thursday, September 9th 4 CE hrs

2010 Mandatory License Law
8:30 -12:30
Instructor: Judy Garber

Thursday, September 9th 4 CE hrs **ADDED**

Clearing Up the Confusion A-Z
1:00-5:00
Instructor: Burk Baker

Tuesday, October 5th, 4 CE hrs

2010 Mandatory License Law
1:00 - 5:00
Instructor: Jane Ortego

Tuesday, October 12th, 4 CE hrs

Code of Ethics
8:30 - 12:30
Instructor: Eloise Gauthier

Tuesday, November 9th 4 CE hrs

2010 Mandatory License Law
8:30 - 12:30
Instructor: Eloise Gauthier

Thursday, November 18th 2 CE hrs

Warranty 101
11:00 - 1:00
RAA Office
Instructor: Claire Esteve
Lunch provided by American Home Shield

Thursday, December 2nd 4 CE hrs

2010 Mandatory License Law
8:30 -12:30
Instructor: Judy Garber

Tuesday, December 7th 4 CE hrs

Code of Ethics
8:30 - 12:30
Instructor: Judy Garber

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