

REALTOR® Association of Acadiana

Weekly REALTOR®

June 22, 2009

1819 W. Pinhook Ste 115

337-233-0086

MLS Rules & Regs - Cooperative Compensation

Cooperative Compensation - Let's talk about getting PAID!

Section 5. COOPERATIVE COMPENSATION SPECIFIED ON EACH LISTING: The listing broker shall specify, on each listing filed with the MLS, the compensation offered to other MLS Participants for their services in the sale of such listing. Such offers are **UNCONDITIONAL** except that entitlement to compensation is determined by the cooperating broker's performance as the procuring cause of the sale (or lease).

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Scan - Do NOT FAX!

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RAA Office Closed

**RAA Office will be closed
Friday, June 26th 8:00 -
3:30 for Staff Retreat**

***For issues with Supra Keys
- Contact SUPRA Support at
1-877-699-6787

***If you have an emergency
situation, please call 268-
0168 and leave a
message, the MLS Director
will contact you shortly.

***MLS Backup Site:

<http://backup.lbrmls.com>

(This is a read-only site - you
cannot perform maintenance
functions)

Upcoming Meetings

SAFETY FIRST

Safety Tip An open house can be a great sales tool, but it also exposes you to numerous unfamiliar people for the first time. Check your cell phone's strength and signal prior to the open house. Have emergency numbers programmed on speed dial. Carry an extra, fully charged cell phone battery.

Free Training Offered by Century 21 Gateway

FREE Training Offered by Century 21 Gateway

Thursday June 25th

Time 8:30-12:30

"How to Succeed in a Changing Market"

Carolyn Frazier, a National Real Estate Instructor will show you how to take more listings and make more sales at a time of economic uncertainty and learn more about REOs and Short Sales.

***Lunch & door prizes provided

RSVP: DellTheaux@Century21Gateway.com

Brown Bag Seminar Schedule

Brown Bag Seminars - *All brown bag seminars are held from Noon - 1:00 at the RAA Office**

July 7th Social Media

**Sponsor: Jan Swift, Swift & Rhoades/
Oakwater Title**

July 9th Owner's Title Insurance

"What is it and Why You Need it"

**Sponsor: Bradley & Moreau/Real Title
Lunch by Betty Broussard**

**July 23rd Identity Theft - Sean Conner,
Special Agent US Secret Service**

Sponsor: Louise Logan, Coast Capital

July 28th Private Sewer Systems

August 4th Successful MLS Mapping Options

Sponsor: Greg Touchet, Alliance Title

RSVP: Kathy@RealtorAcadiana.com

Board of Directors

Tuesday, June 30th
10:00 a.m.

RCA Board Meeting

Wednesday, July 8th
12:30

MLS Committee

Tuesday, July 14th
9:00

ActiveKey Important Notice

ActiveKEY: During extreme heat -- Keys should not be left in parked cars.

ZipForm Training

For ZipForm Online/ ZipForm Desktop users.

**ZipForm training class
Tuesday, July 28th
2pm - 4pm
RAA Office**

Topics to be covered include: creating new transactions & templates, adding, opening, populating & editing forms, sharing forms with other parties via email and sharing transactions between ZipForm Desktop and ZipForm Online.

Please RSVP:

MaryS@RealtorAcadiana.com

Home Valuation Code of Conduct

Home Valuation Code of Conduct -

Please put in writing any adverse experiences resulting from the new HVCC and send to MaryJane@RealtorAcadiana.com It seems that at some point, we may need to send documented cases to N.A.R. in order to obtain solutions. Below you will find N.A.R. info on the HVCC subject.

[Home Valuation COC](#)

Upcoming Continuing Education

SIGN UP TODAY!!!

- July 9th** "Anti Trust" 2 C.E. Hrs.
9:00 - 11:00 RAA Office
Instructor: Joey Babineaux
- July 14th** "Professional Standards/Code of Ethics
8:30 - 12:30 RAA Office 4 CE hrs.
- July 20th** "The Value of the Home Warranty"
11:00 - 1:00 RAA Office 2 CE Hrs
Instructor: Webb Wartell
Lunch by: Old Republic Home Protection
- July 21st** "Residential Agreement '09 Mandatory"
9:00 - 1:00 RAA Office 4 CE hrs

CRS Course Offered in Lafayette



CRS 210
Optimize Referral Opportunities in Any Market
August 6 - 7, 2009 (2-Day Course)
2 - CRS Units
RAA Office 7:30 - 5:00
Instructor: Ed Hatch

Email Kathy@RealtorAcadiana.com or call 233-0086 for additional information.

[Click here for course flyer](#)

MLS Listing Input - "Call School Board"



MLS Listing Input - "Call School Board"

® Effective immediately when entering listing(s) located OUTSIDE of the 6 parish jurisdiction of Acadia, Iberia, Lafayette, St. Landry, St. Martin and Vermilion it is permissible to enter "Call School Board" in the elementary, middle and high school fields.

Statewide Purchase Agreement

Statewide Purchase Agreement
The Standardized Forms Workgroup will meet in September to look at the current state wide purchase agreement and review any potential changes or suggestion brought from the Local Association/Boards. Please send any comments or suggestions to cindy@larealtors.org by September 1st. Once the workgroup has reviewed all suggestions they will be

[HVCC/AMC Brief](#)

CRS Course Offered in Lake Charles



Marketing with Microsoft Office Approved one-unit

course toward the CRS designation
NE Louisiana Association of REALTORS®
1010 Stubbs Avenue
Monroe, Louisiana 71202
318-387-6800 Fax 318-387-6829

[Click here for course flyer](#)

REALTOR® REMINDER -
SCAN YOUR DOCUMENTS!
DO NOT FAX!

ATTENTION REALTORS®
PLEASE SCAN YOUR MLS DOCUMENTS!!!

DO NOT FAX!!!

Scanning Instructions:

[Click here for MLS Maintenance Guide](#)

Pages 22-25

Suggested Caravan Schedule

Check front page of MLS for weekly caravan schedule.

2009 Continuing Education -

*****LREC will no longer offer continuing education.**

*****In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**

RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.

*****Real Estate license numbers are required.**

(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)

***To Register: Kathy@RealtorAcadiana.com unless otherwise indicated.

forwarded to the Louisiana Real Estate Commission for the 2010 version of the Statewide Purchase Agreement.

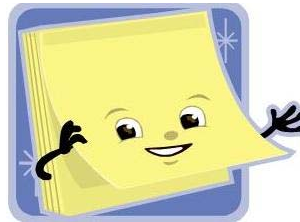
REALTOR® Commercial Alliance RCA



REALTOR® Commercial Alliance Networking & Educational Opportunities Coming Soon for RCA Members.

Interested in joining? Contact Mary Sliman at 233-0086 or [click here](#) for a membership application.

Office Assistants and Support Personnel



FRIENDLY Reminder!!!

Please check your roster of Office Assistants and/or support personnel. If you have an assistant or support staff that is no longer employed with your company, please advise the MLS staff

immediately. Removing inactive member(s) from your company roster will eliminate additional MLS fees and will help maintain MLS security.

***Questions, please call the RAA office.

- July 9th "Anti Trust" 2 C.E. Hrs.
9:00 - 11:00 RAA Office
- July 14th "Professional Standards/Code of Ethics" 4 CE hrs
8:30 - 12:30 RAA Office
- July 20th "The Value of the Home Warranty"
11:00 - 1:00 RAA Office 2 CE Hrs
Instructor: Webb Wartell
Lunch Sponsor: Old Home Republic
- July 21st "Residential Agreement Mandatory"
9:00 - 1:00 RAA Office 4 CE hrs

- August 18th "Professional Standards/Code of Ethics" 4 CE hrs
8:30 - 12:30 RAA Office
- August 20th Commercial 2009 Mandatory
12:30 - 5:00 Lite Center
Louisiana Realtors Instructor: Randy Roussel
To Register call 1-800-266-8538

- September 22th "Professional Standards/Code of Ethics" 4 CE hrs
8:30 - 12:30 RAA Office
- September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs
1:00 - 5:00 RAA Office

- October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs
1:00 - 5:00 RAA Office
- October 22nd "Business Ethics & Legal Liabiities" 4 CE hrs.
9:00 - 1:00 RAA Office
- October 27th "Professional Standards/Code of Ethics" 4 CE hrs
8:30 - 12:30 RAA Office

- November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs
9:00 - 1:00 RAA Office

- December 1st "Professional Standards/Code of Ethics" 4 CE hrs
8:30 - 12:30 RAA Office
- December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs
8:00 - 12:00 RAA Office
- December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs
1:00 - 5:00 RAA Office

August 6 & 7th CRS 210 Contact Kathy@RealtorAcadiana.com

Quick Links

- [RAA Website](#)
- [MLS](#)
- [CSS](#)

[Forward email](#)



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