



WEEKLY REALTOR® June 21, 2010

WWW.REALTORACADIANA.COM

337-233-0086

1819 W. Pinhook Ste. 115 Lafayette

Know Your Numbers

Know Your Numbers and Win Sales with Grant Simon Thursday, June 24, 2010 8:00 - 5:00

This course will leave students with a deeper understanding of how current market statistics affect their business and how the Federal Reserve and Federal Housing Finance Agency are actively involved. This course also teaches ways to explain to customers the difference between a Primary and Secondary market and gain a better understanding of interest rates and the economy.

Fee Schedule:

\$120 - Member Early Bird

\$190 - Member, Onsite

\$215 - Non-member

Course Credit:

1 day, counts as 1 GRI credit, 8 hours of CE

To Register, visit www.larealtors.org For more information contact:

Amy Phuphanich Fennel 1-800-266-8538

Upcoming Lunch & Learns

*All Lunch and Learns will be held at the RAA Office from Noon - 1 p.m.
To Register Email Kathy@RealtorAcadiana.com*

Thursday, July 8th "Market Update"
Bill Bacque

Lunch Sponsor: Tim Reynolds, Security Title & Escrow, LLC.

Tuesday, July 13th "Personal Safety"
Craig Stansbury, Lafayette Sheriff's Department
Lunch Sponsor: Corey Albarado, Fairway Mortgage

Tuesday, July 20th Zip Forms Webinar
Lunch Sponsor: Doug Waitz, Central Title

Thursday, August 5th
"Ins & Outs of Government Lending"
Louise Logan
Lunch Sponsor: Louise Logan, Coast Capital Mortgage

REALTOR® Commercial Alliance

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Know Your Numbers-Offered in Lafayette

Lunch & Learns

Upcoming Meetings

Save the Dates

LREC "Boundary Lines"

Continuing Education

Upcoming Meetings

Thursday, July 8th
RCA Board Meeting
9:00 a.m.

Monday, July 12th
Budget & Finance
9:00 a.m.

Tuesday, July 13th
Public Relations
10:00 a.m.

Tuesday, July 13th
Events
2:00 p.m.

July 15th
Board of Directors
9:00 a.m.

Save the Dates

SAVE THE DATES

September 1st
Affiliate Appreciation

October 14th
Gumbo Cook-Off

November 18th
Installation & Awards Gala

Quick Links

[RAA Website](#)
[MLS Website](#)



Check out the 2010 RCA Calendar for all of the Networking and Educational events for RCA members. (See below) Interested in joining? Contact Mary Sliman at 233-0086 or for a membership application.

[Click Here for RCA June Newsletter](#)
[Click Here for 2010 RCA Calendar](#)

[CSS](#)
[Supra](#)

For current and past issues of newsletter [click here.](#)

Check front page of MLS for weekly caravan schedule. www.lbrmls.com

LREC "Boundary Lines"

"Boundary Lines" LREC Quarterly Newsletter
 For current and past issues of "Boundary lines" [click here.](#)

Continuing Education



2010 Education Schedule

RAA EDUCATION POLICY: MOST education courses free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be in writing. If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid. To Register:

Kathy@RealtorAcadiana.com

IMPORTANT NOTICE If you emailed a request for a class and did not receive a confirmation please contact Kathy@RealtorAcadiana.com *****If you have not received a confirmation you may not be registered.**

Thursday, July 15th 4 CE hrs
 2010 Mandatory License Law
 8:30 - 12:30
 Instructor Eloise Gauthier

Tuesday, August 3rd 4 CE hrs
 2010 Mandatory License Law
 1:00 - 5:00
 Instructor: Jane Ortego

Tuesday, August 10th 4 CE hrs
 Code of Ethics
 8:30 - 12:30
 Instructor: Judy Garber

Earn 8 CE Hours in One Day! September 9th

Thursday, September 9th 4 CE hrs
 2010 Mandatory License Law

8:30 -12:30
Instructor:Judy Garber

Thursday, September 9th 4 CE hrs ADDED
Clearing Up the Confusion A-Z
1:00-5:00
Instructor: Burk Baker

Tuesday, October 5th, 4 CE hrs
2010 Mandatory License Law
1:00 - 5:00
Instructor: Jane Ortego

Tuesday, October 12th, 4 CE hrs
Code of Ethics
8:30 - 12:30
Instructor: Eloise Gauthier

Tuesday, November 9th 4 CE hrs
2010 Mandatory License Law
8:30 - 12:30
Instructor: Eloise Gauthier

Thursday, November 18th 2 CE hrs
Warranty 101
11:00 - 1:00
RAA Office
Instructor: Claire Esteve
Lunch provided by American Home Shield

Thursday, December 2nd 4 CE hrs
2010 Mandatory License Law
8:30 -12:30
Instructor: Judy Garber

Tuesday, December 7th 4 CE hrs
Code of Ethics
8:30 - 12:30
Instructor: Judy Garber

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