

# REALTOR® Association of Acadiana

## Weekly REALTOR®

### August 3, 2009

1819 W. Pinhook Ste 115

337-233-0086

#### In This Issue

Upcoming Meetings

Brown Bag Seminars

CE Reminder

August Membership Luncheon

RAA is Now on FACEBOOK

CRS Offered in Lake Charles

Right Tools for Right Now

RCA

Attention Commercial Agents

CRS Course Rescheduled

Commercial Development  
Conference

Caravan Schedule

2009 Continuing Education

#### Upcoming Meetings

#### Events Committee

(Gumb Cook-off)

Thursday, August 13th  
1:30 p.m.

#### Board of Directors

Friday, August 21st  
9:00 a.m.

Brown Bag Seminar Schedule

#### JOIN US FOR LUNCH AND LEARN

**Brown Bag Seminars - \*\*\*All brown bag seminars are held from Noon - 1:00 at the RAA Office**  
Sponsors are providing lunch - Please  
RSVP: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

**August 4th Successful MLS Mapping Options**  
**Greg Touchet, Alliance Title**

**August 11th Facebook**  
**James Castania, Turn Key Home Inspections**

#### Right Tools for Right Now



NAR is working to support you, our members right now during this challenging time. Take advantage of these valuable tools that will help you in your daily efforts - today!

#### "Right Tools, Right Now"

To help its members through today's difficult market, NAR is making all of its programs, resources, tools, and materials available for free, at cost, or at steeply discounted prices. Each month new resources are added. See what's available at the "Right Tools, Right Now" [Web page](#).

Staying on top of the latest technology and technological resources is important to competing in this fast paced and constantly changing environment. N.A.R. is offering members technical tools to help you increase productivity and grow your business.

New resources every month, check back often!

#### REALTOR® Commercial Alliance



#### REALTOR® Commercial Alliance

Networking & Educational Opportunities Coming Soon for RCA Members.

Interested in joining?  
Contact Mary Sliman at 233-0086 or [click here](#) for a membership application.

#### Attention Commercial Agents

#### Attention Commercial Agents:

Effective September 1, 2009, commercial listings will no longer be required to be put in the MLS as long as the following regulations are followed:

1. Listing Agent MUST be a full access member of LACDB and submit proof of LACDB membership to RAA
2. Listing MUST be put into either LACDB, RAA MLS or

## CE Certificates

**Education Reminder: You are no longer required to send in your certificates of completion for continuing education to LREC. The commission has stated that they will be conducting random audits and it is your responsibility to keep all CE certificates on file.**

Join Us for Lunch!

## Membership Luncheon

With Special Guest Speaker:

### Former Governor Buddy Roemer

Friday, August 21, 2009  
11:30 - 1:00 PM  
Petroleum Club

(Limited seating - reserve your spot soon!)

RSVP to  
[Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)

RAA Now on FACEBOOK!

RAA now has its own Fan Page on Facebook!!! Visit our **REALTOR® Association of Acadiana Fan Page and become a fan to stay in touch** with upcoming events, education opportunities and other real estate topics. Also, check out our RAA event pictures including those that may not be featured in the Homefinder. Go to [www.Facebook.com](http://www.Facebook.com) Login and Search for

both

3. The same regulations that are required for RAA MLS will govern local LACDB members. (Example: LACDB requires listings to be input within 72 hours. If the listing is not submitted within that time frame and it is reported, there will be a \$100 fine.)

For those agents interested in Commercial access only for MLS, please contact Mary at 233-0086 or [MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com). This limited access will include only the following categories: Commercial, Land, & Multi-Family. Also, if you are a commercial agent who is exempt from CSS, ask Mary about the new fee structure for MLS.

CRS Course in Lafayette October 5 & 6th



### CRS 210 has been rescheduled for Monday and Tuesday, October 5 & 6th

Don't miss this Opportunity - Course held in Lafayette and \*\*\* RAA Reimburses 50% Tuition for NAR approved Designation Courses (New designees only)

#### CRS 210

Optimize Referral Opportunities in Any Market  
October 5 & 6, 2009 (2-Day Course) 2 - CRS Units  
RAA Office 7:30 - 5:00

Instructor: Ed Hatch

Registration Fee: \$300 before September 18th \$325  
After September 18th

(CRS designees get 50% off the current registration fee)  
[Click here](#) for Flyer and Registration Form

Earn up to 8 CE credits!! Register today!

Louisiana REALTORS® presents

### 2009 Commercial Development Conference

August 20, 2009

LITE Center -- Lafayette  
537 Cajundome Boulevard  
Sponsored by Real Title

Speakers include:

Elliott Stonecipher, Evets Management Services, Inc.  
Steven Oubre, Architects Southwest  
Brian Andrews, Andrews Commercial Mortgage  
Victor Leotta, LEO, LLC

The conference consists of 2 sessions:

**Commercial Development Conference**

8:00am - 1:00pm 4 CE Credits

**Commercial Purchase Agreements Course**

1:00pm - 5:00pm 4 CE Credits

\*\*\*8 Hours of CE Credit given only for attending the full

Realtor Association of Acadiana. Click on Become a fan.

day\*\*\*

Click [here](#) for more information & registration form or visit [www.LAREALTORS.org/meeting/commercial](http://www.LAREALTORS.org/meeting/commercial)

CRS Course Offered in Monroe- September 3rd

Suggested Caravan Schedule



Marketing with Microsoft Office Approved one-unit

Check front page of MLS for weekly caravan schedule. [www.lbrmls.com](http://www.lbrmls.com)

Quick Links

[RAA Website](#)   [MLS](#)   [CSS](#)

course toward the CRS designation  
NE Louisiana Association of REALTORS®  
September 3rd 8:30-4:30  
1010 Stubbs Avenue  
Monroe, Louisiana 71202  
318-387-6800 Fax 318-387-6829  
[Click here for course flyer](#)

2009 Continuing Education -

**\*\*\*LREC will no longer offer continuing education.**  
**\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**  
**RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.**  
**\*\*\*Real Estate license numbers are required.**  
**(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)**

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

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August 18th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office  
August 20th Commercial 2009 Mandatory  
12:30 - 5:00 Lite Center  
Louisiana Realtors Instructor: Randy Roussell  
**To Register call 1-800-266-8538**

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September 14th Advanced MLS 4 CE hrs. 9:00 - 1:00  
September 22th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office  
September 23rd Navigating the Waters of Short Sales and Foreclosures: Realtors Make a Difference! 1:00 - 4:00 RAA Office (3 CE hrs. Pending)  
To Register go to [www.larealtors.org](http://www.larealtors.org)  
September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

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October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

October 22nd "Business Ethics & Legal Liabiities" 4 CE hrs.

9:00 - 1:00 RAA Office

October 27th "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

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November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs

9:00 - 1:00 RAA Office

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December 1st "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs

8:00 - 12:00 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

[Forward email](#)

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