



Weekly REALTOR® August 18, 2008

WWW.REALTORACADIANA.COM

REMINDER TO ALL AGENTS --

REMINDER: In order to avoid a long wait -

You should call in advance to make an appointment to get lockbox keys and lockboxes.
233-0086.

RAA Offers REVISED CRS 206 Course 50% Tuition Reimbursement



CRS 206

August 21 & 22, 2008
Technologies to Advance Your Business
RAA Office
7:30 - 5:00 p.m.

COST - \$325

Be one of the first to take advantage of the revisions made to the course in order to make it as current and dynamic as possible!

The revised Technology Course continues to reinforce best practices for using technologies such as e-mail and wireless communication, digital imaging techniques, personal web sites, marketing tools and contact manager tools by incorporating evolving technologies such as:

- Tablet PCs & Smartphones**
- Wireless technologies for the "Mobile Office"**
- Transaction Management Tools**
- Podcasting & Blogs**
- Video marketing with YouTube and other applications**
- Virtual Tours and other web marketing tools**
- Multimedia presentation tools**

The Technology Course (CRS 206) earns you two units of credit toward the Certified Residential Specialist Designation, the premier Designation for residential real estate agents. [For Registration form click here.](#) Fill out and return to Kathy@RealtorAcadiana.com

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Advanced MLS Courses Added



ADVANCED PLUS MLS
Monday, August 25 10:00 a.m. - 2:00 p.m. RAA
Education Room 4 hrs. CE Credit
This class will cover CMAs, Prospecting, Mapping, etc.

To Register for all Continuing Education email Kathy@RealtorAcadiana.com

*****Please always bring your real estate license the day of the class.**

Suggested Caravan

NOTE: The 1st CRS meeting of all Lafayette CRS members plus any CRS members who don't yet have the designation but are working towards it will be held at the Coldwell Banker Schilling Shack on August 19th from 12:00 - 1:00. The meeting will be sponsored by Standard Title and Home Mortgage. Please contact Denise Carlson for additional details @ 255-8869 or email SavvyTeam@gmail.com

Schedule

August 20 - E, F, K, Acadia, Vermilion

August 27 - B, C, D, St. Martin, St. Landry

Check front page of MLS for weekly caravan schedule.
www.lbrmls.com

Designation Courses offered in Orlando

The National Association of REALTORS® Business Specialties Group is offering several different courses before the start of the convention. These courses count towards NAR designations and certifications. The average gross income for REALTORS® with designations and certifications is considerably higher than for those who do not pursue additional real estate education.

--Green Properties- Take the **NEW Green Designation Course (Nov. 5 & 6, 2008)** with instructor Terry Watson

--Working with the booming 50+ market- Take the **Seniors Real Estate Specialist Course (Nov. 5 & 6, 2008)** with instructor Debbie Rodgers

--Successfully representing the buyer in transactions- Take the **Accredited Buyer's Representative Course (Nov. 5 & 6, 2008)** with instructor Melanie McLane

--Learning about foreclosures and short sales- Take the **Foreclosures and Short Sales: What Buyer's Representatives Need to Know (Nov. 5, 2008)** with instructor Lori Cox

--Expanding your business through Auctions- Take the **Introduction to Real Estate Auction Course (Nov. 6, 2008)** with instructor Lee Barrett

For more information and to register for the courses, please visit <http://www.rebac.net/Content.aspx?PageName=MeetingInformation.htm#Students>

OPEN HOUSE SAFETY TIPS

- When prospects begin to arrive, jot down their car descriptions, license numbers and physical descriptions.

ATTENTION APPRAISERS

Appraisal Course - in partnership with the Appraisal Institute

LA REALTORS Convention TUESDAY, September 2nd New Orleans Monteleone Hotel

APPRAISAL COURSE will be available at the LA Realtors Convention on Tuesday, September 2, 2008 from 8:00 am - 5:00 pm - New Orleans - Monteleone. For More Information contact: amy@larealtors.org
[Click here for registration](#)

Attention Commercial REALTORS®

CCIM Intro - Introduction to Commercial Investment Real Estate Analysis (LA CCIM Chapter)

**Sept 11 & 12th
IberiaBank
200 W. congress
Lafayette**

**[Click Here for Online Registration](#)
or call 1-800-621-7027**

Quick Links

RAA Website
MLS Website

Any questions please feel free to contact the RAA staff at 337-233-0086 or Kathy@RealtorAcadiana.com

2008 Continuing Education Schedule

Legislation Passes

HB 192 by Representative Jeff Arnold has been signed into law by Governor Jindal (Act 254) and will take effect on January 1, 2009. This legislation increases the educational and professional requirements for real estate licensees by raising continuing education (CE) hours from 8 to 12 hours per year, postlicensing education hours from 30 to 45 hours, and requiring individuals seeking a broker's license to serve as a salesperson for four years before sitting for the broker's examination, and deletes the requirement that the Louisiana Real Estate Commission conduct education courses on a yearly basis.

RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be in writing. If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.

***To Register: Kathy@RealtorAcadiana.com unless otherwise indicated.

***All classes held at the RAA office unless otherwise indicated.

***Real Estate license numbers are required for all continuing education credit.

To register for Louisiana REALTORS® classes go to www.larealtors.org or call 1-800-266-8538. For LRs Education Schedule [click here](#).

Course Added: Advanced MLS Classes Aug.25th

Aug. 21st	CRS 206 Technologies (2 days)	8 - 5	
Aug. 25th	Advanced Plus MLS 4 CE hrs.	10-2	
	This class will cover CMAs, Prospecting, Mapping, etc.		
Sept. 9th	Code of Ethics	4 CR hrs. 8:30 - 12:30	
Sept. 16th	2008 LREC Mandatory Agency Relations	4 CR hrs. 10 - 2	
Sept. 25th	Procuring Cause	4 CR hrs. 10 - 2	
Sept 30th	Purchase Agreement	4 CR hrs. 10-2	
Oct. 2nd	Foundations for Success Part 1	2 days	
	RAA Office Louisiana REALTORS®		To Register call 1-800-266-8538
Oct. 14th	Code of Ethics	4 CE hrs. 8:30 - 12:30	
Oct. 23rd	Foundations for Success Part 2	2 days	
	RAA Office Louisiana REALTORS®		To Register call 1-800-266-8538
Oct. 28th	Commercial Agency & Purchase Agreement (Commercial Alternative for Mandatory Topic 2008)	RAA Office Louisiana REALTORS®	
	To Register call 1-800-266-8538		
Nov. 11th	Code of Ethics	4 CE hrs. 8:30 - 12:30	
Nov. 18th	2008 LREC Mandatory Agency Relations	4 CE hrs. 10 - 2	
Nov. 19th	GRI "Goal Setting & Time Management -RAA Office LA REALTORS®		
	Lynn Madison		
Dec. 2nd	2008 LREC Mandatory Agency Relations	4 CE hrs. 10 - 2	
Dec. 9th	Code of Ethics	4 CE hrs. 8:30 - 12:30	

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