



Weekly REALTOR®

April 5, 2010

1819 W. Pinhook Ste. 115
(337) 233-0086



PLEASE JOIN US!!!

Town Hall Meeting

Upcoming Legislative Issues -

Norman Morris, Senior V.P. - Governmental Affairs
Louisiana REALTORS®

Tuesday, April 6

11:00 - 11:45 a.m.

RAA Education Room

Membership Luncheon

Friday, April 9th

"What Can Smart Growth Do For You and Your Community?"

Speaker" Elizabeth "Boo" Thomas

Petroleum Club

Cost \$15 Members Non-Members \$18

Registration 11:30

RSVP: Lisa@RealtorAcadiana.com

APRIL IS FAIR HOUSING MONTH!!!

LANDLORD/TENANT RIGHTS & RESPONSIBILITIES FAIR HOUSING SEMINAR

EARN 4 CE hrs.

Thursday, April 15, 2010

For more information or to register
PLEASE CALL (337) 291-5450

**Clifton Chenier Center Town Hall
220 West Willow Street, Bldg. C
Lafayette, LA 70501**

**Time: 8:00 a.m.-12:30 p.m.
Registration Begins At 7:30 a.m.**

Upcoming Meetings

**Public Relations
Committee
Tuesday, April 6th
10:00 a.m.**

**Professional
Standards
Committee
Friday, April 9th
9:00 a.m.**

**Events Committee
Monday, April 12th
2:00 p.m.**

LREC "Boundary
Lines" Quarterly
Newsletter
For current and past
issues of "Boundary
lines" [click here](#)



Check out the 2010 RCA
Calendar for all of the
Networking and
Educational events for
RCA members. (See
below) Interested in
joining? Contact Mary

National Social Media Expert at LR's Upcoming Spring Conference

Need another reason to attend LR's major midyear event, the [REALTOR Action Spring Conference](#)? National real estate instructor and social media expert Doug Devitre will present "Power Prospecting & Renewing Referrals with Social Media" at the conference on Wednesday, April 28, from 1:00 to 5:00 pm. Learn to find prospects, clients, past connections, and referral opportunities on the web using the power of social media. Create profiles that build your authority in your niche, script dialogues on common conversations online and craft an online community of raving fans using common social networks such as LinkedIn, Facebook, Twitter, and YouTube. Explode your communication on to other blogs and websites using RSS, status updates, and widgets. Dominate the online discussion boards while spending no money and limited time. The REALTOR Action Spring Conference is scheduled for April 28-30 in Baton Rouge at the Hilton Capitol Center Hotel, with full conference registration a bargain at \$159. If you haven't made your plans to attend, check out the complete program schedule, speaker information and more at www.larealtors.org/meetings/spring.

Regulators Issue Guidance to Allow Loan Closings During NFIP Lapse

Six of the nation's largest lending authorities have issued guidance to administer the federal flood insurance regulations during the current National Flood Insurance Program (NFIP) lapse in authority. Although each lending authority notes considerations, the consensus is, in most cases, loan closings may still occur during the NFIP lapse with verification of the submission of a NFIP flood policy application and premium payment submission to the insurance provider. Lenders should follow all normal flood risk evaluations prior to closing and establish follow up practices to monitor full compliance upon the re-authorization of the NFIP program. Lenders should become familiar with and follow the specific guidance offered by their lending authority. Congress has recessed without extending authority for the NFIP program, which expired on March 28, 2010. By law, flood insurance is required for the purchase of real estate in a 100-year floodplain. However, insurers may not issue new or renewal policies or increase the coverage of existing policies backed by the NFIP while it's expired. Since March 28, the National Association of REALTORS has issued an all-member Call For Action for Realtors to contact their members of Congress and urge the immediate extension of the NFIP. [Click here to participate in that call to action](#). When Congress returns on April 12, NAR will encourage them to act swiftly to reauthorize and extend the NFIP, and insist that the reauthorization should be made retroactive to March 28, 2010, so that any properties that are flooded during this lapse will be covered by the program. For more information, contact [Russell Riggs](#) with NAR at 202-383-1259.

MARK YOUR CALENDAR

Please join us Saturday, April 17th

Rebuilding Together Workday (Address TBA)

Volunteer Meeting: Wednesday April 7th 2 p.m.
This is the 6th year and (7th home) that RAA members have come together to make a difference in the lives of others.

THANKS:

AML A sponsoring breakfast and lunch.

John Arceneaux and Greg Cormier,
House Captains

Sliman at 233-0086 or
click here for a
membership
application.

RCA Upcoming Events

April 6th:

Networking Breakfast
featuring Norman
Morris

"Importance of the
PAC"

8:30am - 10:30am
LEDA Meeting Room

May 11th

"Servicing Commercial
Tenant Needs &
Marketing Methods for
Commercial Real
Estate"

Instructor: Rob
Nahigian, FRICS, SIOR,
CRE

8:30am -
12:30pm

Click here
for RCA March
Newsletter

Click here
for RCA
Calendar



Visit the

What the PAC Means to You!!!

LARPAC is the political action committee of the Louisiana REALTORS, serving as the voice in politics for our membership. Through our statewide network of REALTOR members, we are able to effectively communicate and influence lawmaking activities at the state and federal level.

Your support of LARPAC is important!

[Click Here](#) to learn more.....

For more information about the Lafayette Political Action Committee, contact a LAFPAC Trustee: Al Lopez, Chair/Codlwell Banker Pelican; Ree Mere, Legislative Committee Chair/Keaty Real Estate; Louis Cowen and Sue Dupont, Coldwell Banker Pelican; Carole Horn, Barbara Rogers, and Judy Young, Van Eaton & Romero, Wendy Howell, Keaty Real Estate, Eloise Gauthier, Exit Realty Elite; J.D. Pierce, Keller Williams Realty and Debbie Foreman, PAR Realty

Upcoming Events

LAFPAC Auction "Bids & Bargains"

Wednesday, May 5, 2010

5:30-8:00 pm

Petroleum Club

Tickets: \$5 in advance \$10 at the door

Gumbo Cook-off

Note Date change

Thursday, October 14, 2010

4:30 - 7:30 p.m.

Parc International

**Coldwell Banker Pelican offers Fair Housing Course -
Open to All members**

Thursday, April 8th 1:00 - 3:00

RAA Office

To Register email

CRomero@PelicanRealEstate.com

AHBA Offering course May 13th 8:00 - 5:00

Business Management for Building Industry Professionals
Do you want to have a better understanding of the practices valuable

'Right Tools, Right Now'
homepage to see all FREE
and AT-COST products and
resources that are part of
NAR's 'Right Tools, Right
Now' initiative,
established by NAR to
support its members.
Listings are updated
monthly, so check back
often!

Quick Links
RAAWebsite **MLS**
CSS **Supra**

For current and past issues
of newsletter
click here.

Check front page of MLS
for weekly caravan
schedule. www.lbrmls.com

to the successful management of your building industry business? Then register for the Business Management for Building Industry Professionals Course to be held Thursday, May 13, 2010 from 8:00 a.m. - 5:00 p.m. at the AHBA office! Contractors - earn all of your CEU credits in one sitting! Qualifies for the following designations: CAPS, CGA, CGB, CGP, CGR, and Master CSP.

NOT JUST FOR BUILDERS: Target interest groups include: REALTORS, Remodelers, Land Developers, Accountants, Architects/Planners/Designers, Builders/Contractors - Commercial, Engineers, Subcontractors/Specialty Trades, Manufacturers/Suppliers, Builders/Contractors - Custom, Builders/Contractors - 50+ Housing, Builders/Contractors - Small Volume, Dealers/Distributors, Modular/Panelized/Log Home Manufacturers/Dealers, Members.

In this course, you'll learn the management skills that give industry leaders the edge. This course will give you a solid foundation in those best business practices so valuable to smaller businesses: planning, organizing, staffing/directing and controlling. By using case studies and sample forms, your instructors give you practical and applicable tools for management success. As a graduate of this course, you will be able to:

- Discuss common business challenges and learn practical tips and tools to overcome them
- Explain the three basic functional areas within a company
- List the five main tools used to improve a business
- Apply each of the five Ps to the three functional areas of the business
- Identify methods of recruiting, interviewing, training, and retaining quality personnel
- Apply the key measures of business performance to your own business

Register by contacting Adrienne at 337.981.3053 or abreaux@ahbaonline.com. Cost to attend is \$160 for all NAHB members and \$185 for non-members.



CRS Course Offered in Shreveport

CRS COURSE 204 -TWO DAY COURSE
To be held at the NWLAR Office, 2036 E. 70th
Street, Shreveport, LA 71105

THURSDAY, APRIL 22 AND FRIDAY, APRIL 23

INSTRUCTOR: TINA DANIELS CRS
CRS Credit and 8 hours CE

TO REGISTER FAX TO: 318-797-0090
OR MAIL TO: NWLAR, P.O. BOX 5952, SHREVEPORT, LA 71135

[Click here for registration form](#)

2010 Continuing Education



2010 Continuing Education

IMPORTANT NOTICE: *If you have not received a confirmation you may not be registered. If you emailed a request for a class and did not receive a**

confirmation please contact

Kathy@RealtorAcadiana.com

To Register for the following classes email
Kathy@RealtorAcadiana.com --unless otherwise noted.

Thursday, April 8th - 4 CE hrs FULL

2010 Mandatory - License Law

8:30 - 12:30

Instructor: Eloise Gauthier

RAA Office

Tuesday, April 13th - 4 CE hrs

Professional Standards/Code of Ethics

8:30 - 12:30

Instructor: Judy Garber

RAA Office

Tuesday, April 20th - 2 CE hrs

Risk Management 2 CE hrs

1:00 - 3:00

Instructor: Burk Baker

RAA Office

Thursday, April 22th - 4 CE hrs

"Introduction to Commercial Real Estate"

8:30 - 12:30

Instructor: Bob McComb, Top Dogs

RAA Office

Free to RCA Members \$35 for non-RCA members

To register, email MaryS@RealtorAcadiana.com

Tuesday, May 4th - 4 CE hrs

Price It Right - Prepare Realistic CMAs

9:00 - 1:00

Instructor: Diane McAdams

RAA Office

Tuesday, May 11th - 4 CE hrs.

Servicing Commercial Tenant Needs & Marketing Methods for
Commercial Real Estate

8:30 - 12:30

Instructor: Rob Nahigian, FRICS, SIOR, CRE

RAA Office

\$35 - RCA Members \$50 - non-RCA Members

To register, email MaryS@RealtorAcadiana.com

[Forward email](#)

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