



## REALTOR® Association of Acadiana

Weekly REALTOR®  
April 13, 2009

### SAFETY FIRST

### Safety Tips

*You might not think of your job as being dangerous, but it can be if you're not careful!*

Know your prospects. Never meet a first-time prospect at a property based only on a phone call. Meet at your office first. Tell the prospect that it's company policy to make a copy of a driver's identification of all customers. Also, introduce that person to at least two other people in your office. Criminals are less likely to take action if they think they'll be recognized.

### REMINDER - Rebuilding Together Saturday

Please Join Us -- Let's Build Something Together

**Rebuilding Together Acadiana  
WORKDAY  
SATURDAY, APRIL 18, 2009  
7:00am**

Directions to 105 Ford:

Go north on University, the first street north of the railroad underpass is Walker Rd. Take left. Ford is the 2nd or 3rd street on the left.

Please email [kathy@realtoracadiana.com](mailto:kathy@realtoracadiana.com) if you plan to attend. Registration is not required, but we would like to have an idea of how many workers will be in attendance.

#### In This Issue

SAFETY FIRST

Rebuilding Together Workday

Membership Luncheon April 17th

Fair Housing Seminar April 24th

Outlook Training

Keller Williams offer Class

CSS Training

FREE Landuse Toolkit Workshop

Affiliate Appreciation Mark Your Calendar

#### Land Use Toolkit Workshop 2 C.E. Hrs.

#### **NEED 2 Hrs C.E. Credit?**

The Louisiana Land Use Toolkit is a new, free online resource that provides parishes and municipalities with example development tools they can adopt or adapt to meet their needs!

This workshop series is sponsored by the National Association of REALTORS® and supported by Louisiana REALTORS®.

**FREE! Lafayette Workshop  
Wed, April 15, 9:00-11:30 am  
National Wetlands Center  
700 Cajundome Blvd, Lafayette  
(LREC 2 CE Hrs. Approved)**

CSS Important Notice

CRS 206 offered in Baton Rouge

Caravan Schedule

2009 Continuing Education

Membership Luncheon April 17th

### Luncheon This Friday!!

**Our next luncheon will be Friday, April 17 at the Petroleum Club. We will be honoring our 2008 Honor Society Members. In addition to recognizing members of the Honor Society, we will have lots of entertainment.**

**RSVP:**

[Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)

Fair Housing Seminar April 23rd 4 CE Hrs.

Thursday, April 23rd  
8:30am - 10:30am

Clifton Chenier Center Town Hall

\*\*4 CE Hrs\*\*

[Click here for flyer](#)  
[Click here for registration form](#)

Outlook Training Offered

**Outlook Training  
Thursday, May 14th  
10:00 a.m.**

**To Register email  
[MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com)**

Keller Williams offers classes to membership

Agency Relations in Real Estate Transactions  
Tuesday, April 14 - 10am-2pm 4hr CE  
Keller Williams Realty  
Acadiana

To Register:

Email Bennett at [bhilley@c-pex.org](mailto:bhilley@c-pex.org)  
or call (225) 267-6300. **Please include your name, email address, phone number (organization) & what meeting you will be attending.**

For more information: [www.landusetoolkit.com](http://www.landusetoolkit.com)

Affiliate Appreciation - April 21st

**ATTENTION! ATTENTION! ATTENTION!**  
**ATTENTION!**

**AFFILIATE APPRECIATION**

**Tuesday, April 21st**

**5:30 - 7:30 p.m.**

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**Marley's Sports Bar & Restaurant**

**Hors d'oeuvres**

**3 free drink tickets (Beer/Wine)**

**Complimentary soft drinks & water**

**Special Door Prizes**

**(Must be present to win)**

**"Come pass a good time!"**

**PLEASE RSVP TO [Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)**

CENTRALIZED SHOWING SERVICE (CSS)

**CSS Training Offered**

**Tuesday, April 21st**

**2 p.m.**

**To register email [Marys@RealtorAcadiana.com](mailto:Marys@RealtorAcadiana.com)**

**HELP IMPROVE CSS!!!**

WHEN FILING A REPORT ALWAYS INCLUDE:

\* PHONE NUMBER USED \* TIME OF CALL

\* DATE \* LISTING

Report problems to [MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com) and she will contact CSS. Feedback is extremely important as is proper showing instructions from the listing agent.

CRS 206 Technology Offered in Baton Rouge

**CRS 206  
Technology**  
[Click Here for course flyer](#)



Lunch provided  
RSVP Kallie, 735-9300 or  
[kalliew@kw.com](mailto:kalliew@kw.com)

Centralized Showing  
Service (CSS) Training

30-minute CSS training  
sessions will be offered  
every week immediately  
following the Basic MLS  
class. For more information  
or to register, email  
[marys@realtoracadiana.com](mailto:marys@realtoracadiana.com)

**Instructor: Robert Morris**  
**May 7-8, 2009**  
**8:30 am - 5:00 pm**  
**Louisiana REALTORS®**  
**4639 Bennington Ave**  
**Baton Rouge, LA 70808**

**Early Bird \$295 - register 21 days prior to the course**  
**(CRS designees get 50% off the current registration fee.)**  
**\*Breakfast and Lunch will be provided.**

For more information, contact:  
Louisiana REALTORS®  
[info@larealtors.org](mailto:info@larealtors.org) 1-800-266-8538  
PO Box 14780 Baton Rouge, LA 70898

**Suggested Caravan Schedule**

Check front page of MLS for weekly caravan schedule.  
[www.lbrmls.com](http://www.lbrmls.com)

**2009 Continuing Education -**

**\*\*\*LREC will no longer offer continuing education.**  
**\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**  
**RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.**  
**\*\*\*Real Estate license numbers are required.**  
**(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)**

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

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April 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

April 28th "Professional Standards/Code of Ethics" 4 CE hrs

April 30th Basic MLS 2 C.E. Hrs 9:00 - 11:00 RAA Office  
Instructor: Janice Hebert

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May Post Licensing  
May 14th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

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June 9th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

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July 14th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

July 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs

9:00 - 1:00 RAA Office

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August 18th "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

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September 22th "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

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October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

October 22nd "Business Ethics & Legal Liabiities"

9:00 - 1:00 RAA Office

October 27th "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

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November Post Licensing

November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs

9:00 - 1:00 RAA Office

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December 1st "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs

8:00 - 12:00 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

DESIGNATION Classes offered at RAA Office --Presented by Louisiana REALTORS  
For more information and To Register:1-800-266-8538 or online www.Realtors.org  
\*\*\*50% Tuition reimbursement for all NAR approved designation courses.

June 10 & 11th ABR Instructor: Lynn Madison  
June 12th REBAC (ABR Elective) Instructor: Lynn Madison

August 6 & 7th CRS 210 Contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

Quick Links

[RAA Website](#) [MLS](#) [CSS](#)

[Forward email](#)

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